THE NAVAJO NATION LEGISLATIVE BRANCH INTERNET PUBLIC REVIEW PUBLICATION



LEGISLATION NO: <u>0237-24</u> SPONSOR: <u>Herman M. Daniels, Jr.</u>

TITLE: An Action Relating to Resources and Development Committee; Approving the Off-Reservation Fee Land Lease Between the Navajo Nation and the Navajo Nation Hospitality Enterprise for the Goulding's Monument Valley Lodge and Tours Property (San Juan County, Utah)

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Tracking No. <u>0237-24</u>

DATE: October 30, 2024

TITLE OF RESOLUTION: AN ACTION RELATING TO RESOURCES AND DEVELOPMENT COMMITTEE; APPROVING THE OFF-RESERVATION FEE LAND LEASE BETWEEN THE NAVAJO NATION AND THE NAVAJO NATION HOSPITALITY ENTERPRISE FOR THE GOULDING'S MONUMENT VALLEY LODGE AND TOURS PROPERTY (SAN JUAN COUNTY, UTAH)

PURPOSE: The purpose of this legislation is to approve a lease between the Navajo Nation, as the Lessor, and the Navajo Nation Hospitality Enterprise, as the Lessee, for the Goulding's Monument Valley Lodge and Tours property located in San Juan County, Utah.

Final Authority: Resources and Development Committee

Vote Required: Simple Majority

This written summary does not address recommended amendments as may be provided by the standing committee. The Office of Legislative Counsel requests each Council Delegate to review the proposed resolution in detail.

	OLD PERIOD Resources & Development Containing Time/Date	mmittee
Posting End	Date: 11-06-24	
Eligible for A	ction: 11-07-24	
1	PROPOSED STANDING COMMITTEE RESOLUTION	
. 2	25th NAVAJO NATION COUNCIL—Second Year, 2024	
3	INTRODUCED BY	
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10	AN ACTION	
11	RELATING TO RESOURCES AND DEVELOPMENT COMMITTEE;	
12	APPROVING THE OFF-RESERVATION FEE LAND LEASE BETWEEN THE	
13	NAVAJO NATION AND THE NAVAJO NATION HOSPITALITY ENTERPRISE	
14	FOR THE GOULDING'S MONUMENT VALLEY LODGE AND TOURS	
15	PROPERTY (SAN JUAN COUNTY, UTAH)	
16	,	
17	BE IT RESOLVED:	
18	SECTION ONE. AUTHORITY	
19	A. The Resources and Development Committee of the Navajo Nation Council has	
20	oversight authority with respect to all land withdrawals, non-mineral leases, permits,	
21	licenses, rights of way, surface easements and bonding requirements on Navajo	
22	Nation lands and unrestricted (fee) land. This authority shall include subleases,	
23	modifications, assignments, leasehold encumbrances, transfers, renewals and	
24	terminations. 2 N.N.C. § 501(B)(2)(a).	
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26	SECTION TWO. FINDINGS	
27	A. In October 2023, the Navajo Nation approved the purchase of the Goulding's	
28	Monument Valley Lodge and Tours businesses and property via CO-84-23.	
29	B. Among other things, CO-84-23 states the following:	
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DD. Beginning in January of 2022, the Division of Economic Development ("DED") issued a Request for Proposals ("RFP") to procure an operator and manager for the Goulding's Monument Valley Lodge and Tours businesses and property to commence after the Navajo Nation purchases the aforementioned land and business assets. DED sent the RFP to the Navajo Nation Hospitality Enterprise ("NNHE"), the Navajo Nation Gaming Enterprise, the Navajo Oil and Gas Company, and other Navajo Nation enterprises who expressed an interest in managing the aforementioned businesses. Of all the Navajo Nation business enterprises that were sent a copy of the RFP, only NNHE replied to the solicitation. DED determined that NNHE was qualified to perform the management services and offered a business site lease and operating agreement for the Property to this entity. NLD, DNR, and DED are currently working in cooperation with NNHE to ensure that the Goulding's Monument Valley Lodge and Tours Property continues to operate at peak efficiency when the Navajo Nation succeeds to ownership of the Property and business assets. It must be emphasized that NNHE is not being capitalized with additional property through this purchase; rather, the Navajo Nation will own the Property and NNHE will manage and operate the Property for the Navajo Nation. DED would grant a business site lease to the operator, as well as enter into a profit-sharing agreement with the entity selected through this competitive procurement process required by Navajo Nation law.

EE. The NNHE has agreed to a profit-sharing plan that would provide 100% profits or \$7,411,960 each year paid to the Nation through the following: \$3.5 million from cash flow profits of the business, Navajo Nation tax revenues and equity in the reserve fund amounting to 1.4 million a year. The description of this profit-

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sharing plan is contained in the July 14, 2023 memorandum from the Navajo Nation President to the Navajo Nation Council, attached as [Exhibit "L" to CO-84-23].

FF. NNHE's financial status based on current projections of cash flow will meet the current data projections and expectations in the profit-sharing agreement.

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- C. The Division of Economic Development has negotiated an "Off-Reservation Fee Land Lease" between the Navajo Nation, as the Lessor, and the Navajo Nation Hospitality Enterprise, as the Lessee, related to the Goulding's Monument Valley Lodge and Tours property (or the "Lease"), which is attached as **Exhibit 1**.
- D. The Goulding's property is comprised of 634.31 acres, more or less, with the lands being more particularly described in Exhibit A of the Lease.
- E. Section 3.3 of the Lease states that the Navajo Nation and Navajo Nation Hospitality Enterprise will also enter into an Operating Agreement related to the property.
- F. Section 5 of the Lease, along with the Lease's Exhibits B and C, reference the lease rental terms.
- G. Executive Official Review document number 021675 is attached as Exhibit 2.
- H. CO-84-23 is attached for reference as Exhibit 3 (CO-84-23 exhibits omitted).
- I. The Resources and Development Committee finds it is in the best interest of the Navajo Nation to approve the Lease between the Navajo Nation and the Navajo Nation Hospitality Enterprise.

SECTION THREE. APPROVAL

- A. The Resources and Development Committee approves the Lease attached as **Exhibit 1**.
- B. The Resources and Development Committee hereby authorizes the President of the Navajo Nation to execute any and all documents to effectuate the intent and purpose of this resolution.